Staff sales and commission

How many grams did each salesperson sell, and what is their commission?

1 Use it in 4 steps

1. One line per sale: the salesperson, the piece, the grams and the making charge income without VAT.
2. Type the commission: pounds per gram, a percentage of the making charge, or both.
3. The column "Commission so far" adds up each salesperson separately.
4. The totals are at the top. Delete the "Example" rows before you start.

2 The calculation

1. Commission = grams × commission per gram + making charge income × commission %.
2. Commission so far = the sum of this salesperson's commissions from the start of the month to this line.
3. How commission is paid, and at what rate, is your decision: the sheet calculates what you type.

3 Worked example Example

Salesperson	Piece	Grams sold	Making charge income (without VAT)	Commission	Commission so far, this salesperson
Example: Mohamed	**Example** 21K chain	10.000	1,000.00	50.00	50.00
Example: Ahmed	**Example** 18K ring	4.000	600.00	30.00	30.00
Example: Mohamed	**Example** 21K bracelet	22.000	2,640.00	110.00	160.00
Example: Ahmed	**Example** Two 21K wedding bands	9.000	810.00	40.50	70.50

Result	Value
Total grams	45.000
Total making charge income	5,050.00
Total commission	230.50
Commission as a share of making charge income	**4.6%**

4 The table: fill it in by hand

Salesperson	Piece	Grams sold	Making charge income (without VAT)	Commission per gram (EGP)	Commission % of making charge	Commission

Prices and calculations are for information only. They are not financial advice, an offer to buy or sell, or a religious ruling. Check tax matters with your accountant.

Scan for the sheet's page